




# Cardone, Solomon & Associates- CS&A


*Specialists in Network A/V-IT Collaboration Solutions, Sales & Marketing*  
Manufacturer Representatives for the North East- Line Card- May 2018



  \* **(Metro NY/NJ, New England Only)** – DigiMIX Live Control Surface Mixer, US Made, Network enabled Multi-Channel, Multi-Mode Power Amplifiers and DSP.



  \* The Industry's largest offering of Problem Solving Connectivity Solutions for Networked AV. Corporate, Hospitality, Command and Control, H.O.W., Education, Stadium/Arena. AtteroTech speaks Dante, AES 67, QLAN, CobraNet and Bluetooth. Made in the USA


 \* Aveo Systems is a leading provider of easy-to-use touch control and management systems for conferencing & collaboration spaces. The Aveo Systems Mira Connect solution is easily configured using a cloud-based portal and can be administered remotely, providing users with intuitive room control and meeting management options.



 |    \* Network POE Plenum, Direct Field and 70v Sound Masking Solutions to Reduce Noise Distractions, Protect Speech Privacy and Increase Office Comfort in Corporate, Health Care, Finance, Govt/Military, Legal and Education Environments.



 \* Cleerline Technology Group constantly strives to improve all forms of fiber optic technology. Cleerline SSF™ fiber optic cables are stonger, safer and faster to terminate than traditional glass fibers. Additionally offered are termination tools, termination and testing equipment, connectors, Van-out kits & enclosures.

  \* Microphone Solutions with Networked Audio, Control and Logic Transport. Deployable Through Table or Ceiling Mic Solutions. The World Leader in Custom Microphone Applications.

  \* EM Acoustics is a British loudspeaker manufacturer, redefining the standards for sound reinforcement loudspeakers via precision acoustic design with hand craftsmanship & state-of-the-art quality control.

 \* US Manufactured- Highly Engineered Architecturally Discreet, Application Driven and Aesthetically Integrated Custom, Standard Passive or Amplified Speaker Solutions designed to match ANY Flat Screen with a focus on delivering exceptional Vocal Articulation for boardrooms, huddle rooms, classrooms, auditoriums, atriums, lobby areas and houses of worship.

  \* Linea Research is a premier level UK based amplifier and DSP specialist with networked control as standard, or optional Dante audio interface.

  \* Pre-configured Plug and Play Switches SPECIFICALLY designed for the AV industry. Very Easy to Configure. Designed and certified to work with Dante, AES67, QLAN, Ravenna. Color Assignable VLAN's make trouble shooting simple and fast. Dynamic POE allocates only the necessary power needed to a device on a port and the balance can be used on the other ports where required. Easy Control, and Monitoring, Diagnostics, Trouble Shooting.



**Dante™ \* (Metro NY/NJ, Upstate NY & New England Only)** – World's 1<sup>st</sup> Dante Enabled IP Addressable PoE Amplified Ceiling Speakers, Pendant Speaker Solutions and Outdoor Speakers. Aesthetically Pleasing high quality and low-profile for in-ceiling, wall or glass mount indoors or outside. Corporate, Theme Parks, Museums, Retail, Entertainment, Arena, House of Worship.



\* Sound Control Technologies manufactures camera extension kits that deliver Power, Control, IR and Video over single or dual CAT5e or CAT6 cabling up to 300 feet. Laser cut video conference camera pockets provide clean and invisible camera installation. Available for Cisco, Lifesize, Panasonic, Polycom, Radvision, Sony and others.



**Dante™ \*** Providers of compact Dante enabled PoE+, Constant Voltage, Control and reporting and traditional amplifiers with a unique DSP feature set offering a perfect solution for any boardroom or ceiling installation. Network Enabled Dante On and Off Ramps also available.



**\* (Mid-Atlantic Region Only)** Stewart Filmscreen manufactures the finest projection screen materials and mountings, specializes in custom engineered screens for all applications and makes its own screen material up to 40' x 90' seamless. Standard screen products are available as well as the value line Cima by Stewart Filmscreen.



**Dante™ \*** World class Dante enabled audio DSP solutions for audio conferencing, AEC with POTS and VoIP options, DSP for entertainment, hospitality, judicial and house of worship. SymNet software leverages several Dante partners for seamless integration between devices.



\* Televic Conference manufactures the most innovative systems for moderated meetings. The complete range of wired and wireless microphone conference solutions simplifies decision-making by improving the meeting experience. Televic Conference drives successful and efficient meetings worldwide with crystal-clear sound and pristine video.



\* Visionary Solutions manufactures Audio & Video Internet Protocol (AV over IP) equipment that provides real-time transport of audio and video over IP networks. The SD, HD, and 4K encoders support the latest technology standards including Dante, H.264, and JPEG2000. Visionary's modular solutions are recognized around the world for their outstanding value, performance, flexibility and quality.

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**CS&A- Representing cutting edge A/V technology manufacturers since 1997**