



# Cardone, Solomon & Associates- CS&A



*Specialists in A/V Emerging Media, Sales & Marketing*



Manufacturers Representatives for the North East- Line Card- September 2017


 **ASHLY**  **Dante™ \* (Metro NY/NJ, New England Only)** – Power amplifiers and signal processing


 **ATTEROTECH®**  **Dante™ \*** Dante Audio interfaces for in-wall, under table or rack mount installations in all size venues

 **cambridge** | **QtPro™** | **DYNASOUND**  **Quiet technology™**  **GreenSpec LISTED** \* **Speech Privacy**  
solutions for the office environment, conference rooms, medical facilities and anywhere sensitive dialogue needs to remain private via either plenum or direct emitter installation

 **CLOCKAUDIO**  **Dante™ \*** Custom, installed, hanging or deployable microphones. Providing Dante Transport solutions that allow single Cat5 wiring for Audio, Control and Logic


 **EM** **ACOUSTICS**  **Dante™ \*** EM Acoustics is a British loudspeaker manufacturer, redefining the standards set for sound reinforcement loudspeakers via precision acoustic design combined with hand craftsmanship and state-of-the-art quality control to create a truly unique product

 **fiberplex** **TECHNOLOGIES, LLC** \* The Global Leader in Secure Digital Communications, manufactures secure fiber optic conversion + transport solutions for mission critical installations


 **innovox** \* US made custom and standard professional speaker solutions for large screens in boardrooms, classrooms, auditoriums, atriums, corporate lobby areas, houses of worship

 **INTEVII** **INTELLIGENT VIDEO SOLUTIONS** \* Combines live TV and Digital Signage content by delivering digital video streams and template based branding over IP Networks to Displays and Desktop PC users


**KRAMER**

**NETWORK**  **Dante™ \*** Award-winning manufacturer of AV over IP solutions and Pro AV systems; Dedicated to finding better, smarter solutions by going beyond the box with end-to-end solutions that blend cutting-edge cloud technologies, advanced software and time-tested hardware




 \* Linea Research is a UK based amplifier and DSP specialist with networked control as standard, or optional Dante audio interface



 \* Luminex make high integrity, pre-configured, network Dante, AES67, QLAN and Ravenna switches for professional A&V applications. What sets Luminex apart is the simplicity of configuration and control, making it easy to deploy a professional AV network without the need for specialized IT knowledge – the plug-and-play GigaCore switches do exactly that




[] \* **(Upstate NY Only)** - Aesthetically pleasing high quality and low profile solutions for in-ceiling, wall or glass mount indoors or outside



\* Agnostic video conference camera solution for video, power and control over single and dual Cat5 wiring. Clean and invisible installation of laser cut video conference camera pockets



 \* Providers of compact Dante enabled amplifiers with a unique DSP feature set offering a perfect solution for any boardroom installation




\* **(Mid-Atlantic Region Only)** Stewart Filmscreen manufactures the finest projection screen materials and mountings, specializes in custom engineered systems for all applications and makes its own screen material up to 40' x 90' seamless. Standard Solutions products are available as well as the value line Cima by Stewart Filmscreen.



\* World leader in UL A-1-1 surge protection, surge elimination, IP control and monitoring, UPS backup for everything from a wall mounted screen through a boardroom, command and control center, NOC



 \* World class Dante enabled audio DSP solutions for audio conferencing, AEC with POTS and VoIP options, DSP for entertainment, hospitality, judicial and house of worship. SymNet software leverages several Dante partners for seamless integration between devices

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**Visit us on line at <http://www.cardonesolomon.com>**  
**CS&A- Representing cutting edge A/V technology manufacturers since 1997**